



**To our customers and students,  
HAPPY HOLIDAYS & HAPPY NEW YEAR  
from all of us at Downtown Sounds!**

*Thanks for making 2017 a great year. We look forward to providing the community with quality gear, repairs, and lessons in 2018!*

**JUST RECEIVED: new D-28 (2017) from Martin Guitars**



The all new D-28 blends the rich history of the guitar with Martin's newest and most heralded innovations. The reconfiguration of their most iconic model is part of a general upgrading of their standard series guitars that began with the D-18 a couple of years ago. The 184-year-old guitar maker has combined vintage appointments--open gear tuners, an aged toner top, antique white accents, faux tortoiseshell pickguard, and a new neck profile--to give D-28 enthusiasts a modern feel and comfortable playing experience. Martin also added forward-shifted bracing for greater vibration of the top. The legend just got better!

**We still have the previous version of the D-28 on sale now, marked down to \$2199.**

**Purchase an instrument for \$50 or more and receive a FREE LESSON**

**Ready to learn a new instrument and don't know where to begin? We have a great selection of beginner instruments. Any instrument purchase over \$50 qualifies you for a FREE half-hour lesson with one of our incredible teachers!**

**Featured Teacher of the Month:**

**DOUG BEAUMIER**

Doug Beaumier is a well-known and experienced teacher of acoustic and electric guitar, dobro, steel guitar, and ukulele.



He teaches all levels, beginner to advanced, and all ages from the very young to much more seasoned. Beginning students learn chords, strumming, note reading, tablature, basic theory, and song structure.

Intermediate and advanced students study scales, bar chords, improvisation, scales over chords, finger picking, syncopation, theory, and more.

Doug has played thousands of shows with country and oldies bands during the past 40 years and has taught hundreds of students here at Downtown Sounds for 30+ years. Doug also taught guitar at the Williston-Northampton School for 10 years. In addition to teaching and performing throughout New England, Doug also is an internationally-known steel guitarist with a long history of writing, teaching, and performing on the steel guitar. He has written more than 50 columns for *Steel Guitarist Magazine* and *Steel Guitar World Magazine*. And he has sold thousands of self-published books and CDs for steel guitar all over the world.

Doug's website: [www.playsteelguitar.com](http://www.playsteelguitar.com) and [Doug's YouTube page](#)

Click [HERE](#) to read or listen to **Downtown Joe's recent interview on New England Public Radio**

**TWO GREAT GUITARS ON SALE**

**Gibson ES-339 Studio**  
"Gingerburst" with hardshell case  
Regular price: \$1549  
Now: \$1249  
**Mention this newsletter, only \$1175**



**Fender 60th Anniversary 1954 Stratocaster Reissue**  
Maple neck, sunburst, with hardshell case  
Regular price: \$2349  
Now: \$1849  
**Mention this newsletter, only \$1749**

